



Dahl Disposal Service - Results and Projections 2023

		DAHL DISPOSAL SERVICE TOTAL		YACHATS		
		2022	ALLOCATION FACTOR	2022	CHANGE	2023-24
		ACTUAL		ACTUAL		PROJECTED
				Rate Adj. %		9.18%
	<b>Revenues</b>					
1001	Collection Operations	\$ 5,414,830	Actual	\$ 543,172	\$ 26,787	\$ 569,959
	<b>Revenue from Rate Adjustment</b>					\$ 52,298
1002	misc	\$ -	Actual	\$ -	\$ -	\$ -
	<b>Total Revenues</b>	<b>\$ 5,414,830</b>		<b>\$ 543,172</b>	<b>\$ 79,085</b>	<b>\$ 622,257</b>
	<b>Labor Expense</b>					
100	Operational Personnel	\$ 1,097,067	Route Time	\$ 117,271	\$ 18,623	\$ 135,894
101	Health Insurance	\$ -	Route Time	\$ -	\$ -	\$ -
	<b>Total Labor</b>	<b>\$ 1,097,067</b>		<b>\$ 117,271</b>		<b>\$ 135,894</b>
	<b>Operation Expense</b>					
201	Bad Debt	\$ 8,101	Route Time	\$ 866	\$ 1,700	\$ 2,565
202	Business Taxes/PUC	\$ 59,900	Route Time	\$ 6,403	\$ 11	\$ 6,414
203	Closure	\$ 15,030	Closure	\$ -	\$ -	\$ -
204	Depreciation	\$ 320,982	Route Time	\$ 34,311	\$ (2,991)	\$ 31,320
	Amortization	\$ -	Route Time	\$ -	\$ -	\$ -
205	Disposal Charges					
	- MSW	\$ 878,569	Weights	\$ 87,700	\$ 5,105	\$ 92,805
	- Recycling	\$ 198,633	Weights	\$ 19,828	\$ 2,687	\$ 22,515
	- Green Waste	\$ 168,832	Weights	\$ 16,853	\$ (2,533)	\$ 14,320
206	Franchise Fees	\$ 197,979	Actual	\$ 17,429	\$ 989	\$ 18,419
207	Fuel	\$ 281,314	Route Time	\$ 30,071	\$ (3,023)	\$ 27,048
208	Insurance Expense	\$ 80,799	Route Time	\$ 8,637	\$ 3,656	\$ 12,293
209	Interest	\$ 13,349	Route Time	\$ 1,427	\$ 1,139	\$ 2,565
210	Management & Admin fees	\$ 653,082	Calculated	\$ 69,811	\$ 4,860	\$ 74,671
211	Operational Lease/Rent	\$ 205,603	Route Time	\$ 21,978	\$ (10,673)	\$ 11,305
212	Yard Debris	\$ -	Weights	\$ -	\$ -	\$ -
213	Safety	\$ 507	Route Time	\$ 54	\$ 331	\$ 385
214	Other	\$ 28,915	Route Time	\$ 3,091	\$ (1,006)	\$ 2,085
215	Rent	\$ 267,782	Route Time	\$ 28,625	\$ (5,535)	\$ 23,089
216	Repairs & Maintenance	\$ 275,425	Route Time	\$ 29,442	\$ 654	\$ 30,096
217	SWD Surcharge	\$ -	Route Time	\$ -	\$ -	\$ -
218	Tools and Supplies	\$ 42,936	Route Time	\$ 4,590	\$ 1,097	\$ 5,687
225	<b>Total Operational</b>	<b>\$ 3,697,738</b>		<b>\$ 381,116</b>		<b>\$ 377,582</b>
	<b>Administrative Expense</b>					
301	Advertising	\$ 8,928	Customers	\$ 832	\$ (40)	\$ 792
302	Business M & E	\$ 20,256	Customers	\$ 1,887	\$ (1,015)	\$ 872
303	Company Meetings	\$ -	Customers	\$ -	\$ -	\$ -
304	Community Ed & Sup.	\$ 18,326	Customers	\$ 1,707	\$ (589)	\$ 1,118
305	Donations	\$ 6,902	Customers	\$ 643	\$ 195	\$ 838
306	Dues & Subscriptions	\$ 17,131	Customers	\$ 1,596	\$ (757)	\$ 838
307	Ed & Travel	\$ 24,319	Customers	\$ 2,265	\$ (30)	\$ 2,235
308	Licenses and Fees (Visa)	\$ 473	Customers	\$ 44	\$ 103	\$ 147
309	Bank Charges	\$ 79,015	Customers	\$ 7,359	\$ (700)	\$ 6,659
310	Office Expense	\$ 68,041	Customers	\$ 6,337	\$ 164	\$ 6,501
311	Postage	\$ 47,166	Customers	\$ 4,393	\$ (15)	\$ 4,377
312	Printing	\$ -	Customers	\$ -	\$ -	\$ -
313	Professional Fees	\$ 146,952	Customers	\$ 13,687	\$ (3,890)	\$ 9,797
314	Other	\$ -	Customers	\$ -	\$ 559	\$ 559
315	Utilities	\$ 20,152	Customers	\$ 1,877	\$ 126	\$ 2,002
325	<b>Total Administrative</b>	<b>\$ 457,661</b>		<b>\$ 42,625</b>		<b>\$ 36,736</b>
500	<b>Total Expenses</b>	<b>\$ 5,252,466</b>		<b>\$ 541,012</b>		<b>\$ 550,211</b>
503	<b>Net Income</b>	<b>\$ 162,364</b>		<b>\$ 2,160</b>		<b>\$ 72,046</b>
	<b>ROR</b>	<b>3.00%</b>		<b>0.40%</b>		<b>11.58%</b>

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	ACTUAL		ACTUAL		PROJECTED

ALLOCATION FACTORS		YACHATS		
Revenue		10.03%		10.03%
Route Time		10.69%		10.69%
Weights		9.98%		9.98%
Customer Counts		9.31%		9.31%
Closure				

**Calculate Operating Ratio**

Total Expenses:				
Total Labor	\$ 1,097,067	\$ 117,271	\$ 135,894	
Total Operational	\$ 3,670,432	\$ 381,116	\$ 377,582	
Total Administrative	\$ 457,661	\$ 42,625	\$ 36,736	
Total	\$ 5,225,160	\$ 541,012	\$ 550,211	
Less Non Allowable Expenses:				
Interest & Professional Fees Related to Nic Dahl buyout	\$ (52,473)	\$ (5,263)	\$ (2,407)	
Less "Pass Through Expenses"	\$ -	\$ -	\$ -	
Allowable Expenses	\$ 5,172,688	\$ 535,749	\$ 547,804	
Revenue				
Revenue	\$ 5,414,830	\$ 543,172	\$ 622,257	
Less "Pass Through Expenses"	\$ -	\$ -	\$ -	
Revenue (net of Pass Through)	\$ 5,414,830	\$ 543,172	\$ 622,257	
Operating Ratio:				
Allowable Expenses	\$ 5,172,688	\$ 535,749	\$ 547,804	
divided by				
Revenue (net of Pass Through)	\$ 5,414,830	\$ 543,172	\$ 622,257	
<b>Calculated Operating Ratio</b>	<b>95.5%</b>	<b>98.6%</b>	<b>88.0%</b>	
Operating Ratio Range	85 - 91%	85 - 91%	85 - 91%	
OpR without adjustment			95.1%	